# 價單 Price List

## 第一部份:基本資料 Part 1: Basic Information

發展項目名稱 Name of Development		1-8/1-8X (XLL/FI /	The Campton 第1B期 Phase 1B of The Campton
發展項目位置 Location of Development	福榮街201號 201 Fuk Wing Street		
發展項目(或期數)中的住宅物業的總數 The total number of residential properties in the development (or pl	467		

印製日期	價單編號
Date of Printing	Number of Price List
11/1/2021	6

## 修改價單 (如有) Revision to Price List (if any)

修改日期 Date of Revision	經修改的價單編號 Numbering of Revised Price List	如物業價錢經修改,請以「√」標示 Please use "√" to indicate changes to prices of residential properties  價錢 Price
20/1/2021	6A	√
20/4/2021	6B	
21/6/2021	6C	
29/6/2021	6D	
14/12/2021	6E	
13/1/2022	6F	
17/1/2022	6G	
8/2/2022	6Н	
29/3/2022	6I	
10/5/2022	6J	
23/5/2022	6K	
28/6/2022	6L	

第二部份: 面積及售價資料 Part 2: Information on Area and Price

物業的 Description of Pro		使用的相似。                             每平方米、呎香價				其他指明項目的面積 (不計算人實用面積) Area of other specified items (Not included in the Saleable Area) 平方米(平方呎) sq. metre (sq.ft.)										
			Saleable Area (including balcony, utility platform and	Price (\$)	Unit Rate of Saleable Area	空調機房	窗台	閣樓	平台	花園	停車位	天台	梯屋	前庭	庭院	
大廈名稱 Block Name	樓層 Floor	單位 Unit	verandah, if any) sq. metre (sq.ft.)		\$ per sq. metre (\$ per sq.ft.)	Air-conditioning plant room	Bay window	Cockloft	Flat roof	Garden	Parking space	Roof	Stairhood	Terrace	Yard	
	25	В	61.080 (657) 露台 Balcony : 2.189 (24) 工作平台 Utility Platform : 1.502 (16)	14,691,000	240,521 (22,361)											
	23	В	61.080 (657) 露台 Balcony : 2.189 (24) 工作平台 Utility Platform : 1.502 (16)	14,592,000	238,900 (22,210)											
	22	В	61.067 (657) 露台 Balcony : 2.189 (24) 工作平台 Utility Platform : 1.502 (16)	14,492,000 14,928,000	237,313 (22,058) 244,453											
	21	В	61.067 (657) 露台 Balcony : 2.189 (24) 工作平台 Utility Platform : 1.502 (16)	14,393,000	(22,721) 235,692 (21,907)											
	20	В	61.067 (657) 露台 Balcony : 2.189 (24) 工作平台 Utility Platform : 1.502 (16)	14,296,000	234,104 (21,760)											
	19	В	61.067 (657) 露台 Balcony : 2.189 (24) 工作平台 Utility Platform : 1.502 (16)	14,197,000	232,482 (21,609)											
	17	D	43.227 (465) 露台 Balcony : 2.001 (22) 工作平台 Utility Platform : 1.505 (16)	10,985,000	254,124 (23,624)											
	16	D	43.227 (465) 露台 Balcony : 2.001 (22) 工作平台 Utility Platform : 1.505 (16)	10,933,000	252,921 (23,512)											
	15	D	43.227 (465) 露台 Balcony : 2.001 (22) 工作平台 Utility Platform : 1.505 (16)	10,875,000	251,579 (23,387)											
	12	D	43.227 (465) 露台 Balcony : 2.001 (22) 工作平台 Utility Platform : 1.505 (16)	10,713,000	247,831 (23,039)											
	28	F	51.382 (553) 露台 Balcony : 2.002 (22) 工作平台 Utility Platform : 1.505 (16)	13,325,000	259,332 (24,096)											
	27	F	51.382 (553) 露台 Balcony : 2.002 (22) 工作平台 Utility Platform : 1.505 (16)	13,140,000	255,732 (23,761)											
	26	F	51.382 (553) 露台 Balcony : 2.002 (22) 工作平台 Utility Platform : 1.505 (16)	13,016,000	253,318 (23,537)											
	25	F	51.382 (553) 露台 Balcony : 2.002 (22) 工作平台 Utility Platform : 1.505 (16)	12,890,000	250,866 (23,309)											
	23	F	51.382 (553) 露台 Balcony : 2.002 (22) 工作平台 Utility Platform : 1.505 (16)	12,766,000	248,453 (23,085)											

#### 其他指明項目的面積(不計質入實用面積) 物業的描述 實用面積 Area of other specified items (Not included in the Saleable Area) Description of Residential 每平方米/呎售價 元,每平方米 實用而稽 平方米 (平方呎) Property (包括露台,工作平台及陽台(如有)) 平方米(平方呎) sa. metre (sa.ft.) 售價(元) (元,每平方呎) Saleable Area Unit Rate of Saleable Price (\$) 平台 前庭 庭院 空調機房 窗台 関構 花園 停重价 天台 梯屋 (including balcony, utility platform and Area 樓層 單位 大廈名稱 verandah, if anv) \$ per sq. metre Air-conditioning Bay Cockloft Flat roof Garden Parking Roof Stairhood Terrace Yard Block Name Floor Unit sa. metre (sa.ft.) (\$ per sq.ft.) plant room window space 51.382 (553) 246 020 22 露台 Balcony: 2,002 (22) 12.641.000 (22.859) 工作平台 Utility Platform: 1.505 (16) 47.466 (511) 268 929 28 G 露台 Balcony: 2.002 (22) 12.765.000 工作平台 Utility Platform: 1.505 (16) (24 980) 47.466 (511) 265,158 27 G 露台 Balcony: 2.002 (22) 12,586,000 工作平台 Utility Platform: 1.505 (16) (24,630) 47 466 (511) 262,651 G 露台 Balcony: 2.002 (22) 12 467 000 26 工作平台 Utility Platform: 1.505 (16) (24.397)47.466 (511) 260,123 25 G 露台 Balcony: 2.002 (22) 12 347 000 工作平台 Utility Platform: 1.505 (16) (24.162)47.466 (511) 257.616 G 12 228 000 23 露台 Balcony: 2.002 (22) 工作平台 Utility Platform: 1.505 (16) (23.930)47 584 (512) 254,939 露台 Balcony: 2.002 (22) 12.131.000 22 G 工作平台 Utility Platform: 1.505 (16) (23.693)34.250 (369) 253,723 K 露台 Balcony: 2.003 (22) 8.690.000 17 (23.550)工作平台 Utility Platform: 0.000(0) 34.250 (369) 252,730 16 K 露台 Balcony: 2.003 (22) 8.656.000 工作平台 Utility Platform: 0.000(0) (23.458)34,250 (369) 251,766 K 露台 Balcony: 2.003 (22) 8.623.000 15 工作平台 Utility Platform: 0.000(0) (23,369)34,250 (369) 250,774 12 K 露台 Balcony: 2.003 (22) 8,589,000 工作平台 Utility Platform: 0.000(0) (23,276)43,309 (466) 278,464 露台 Balcony: 2.001 (22) 12,060,000 33 (25.880)工作平台 Utility Platform: 1.505 (16) 43,309 (466) 274,839 11,903,000 露台 Balcony: 2.001 (22) 32 (25.543)工作平台 Utility Platform: 1.505 (16) 43,309 (466) 274,169 31 L 露台 Balcony: 2.001 (22) 11.874.000 工作平台 Utility Platform: 1.505 (16) (25.481)43.309 (466) 272,807 30 露台 Balcony: 2.001 (22) 11,815,000 工作平台 Utility Platform: 1.505 (16) (25.354)43.309 (466) 271,491 29 L 露台 Balcony: 2.001 (22) 11,758,000 工作平台 Utility Platform: 1.505 (16) (25.232)

# 其他指明項目的面積(不計算入實用面積)

物業的 Description of Pro	可描述 Residentia operty	ıl	實用面積 (包括露台,工作平台及陽台 (如有)) 平方米(平方呎)	售價(元)	實用面積 每平方米/呎售價 元,每平方米 (元,每平方呎)	其他指明項目的面積 (不計算人實用面積) Area of other specified items (Not included in the Saleable Area) 平方米(平方呎) sq. metre (sq.ft.)									
			Saleable Area (including balcony, utility platform and	Price (\$)	Unit Rate of Saleable Area	空調機房	窗台	閣樓	平台	花園	停車位	天台	梯屋	前庭	庭院
大廈名稱 Block Name	樓層 Floor	單位 Unit	verandah, if any) sq. metre (sq.ft.)		\$ per sq. metre (\$ per sq.ft.)	Air-conditioning plant room	Bay window	Cockloft	Flat roof	Garden	Parking space	Roof	Stairhood	Terrace	Yard
	20	Ţ	43.309 (466)	11 600 000	270,129										
	28	L	露台 Balcony : 2.001 (22) 工作平台 Utility Platform : 1.505 (16)	11,699,000	(25,105)										
	27	Ţ	43.309 (466)	11 605 000	267,958										
	21	L	露台 Balcony : 2.001 (22) 工作平台 Utility Platform : 1.505 (16)	11,605,000	(24,903)										
	22		35.492 (382)	0.555.000	272,343										
	33	N	露台 Balcony : 2.002 (22) 工作平台 Utility Platform : 0.000 (0)	9,666,000	(25,304)										
			35.492 (382)		268,286										
	32	N	露台 Balcony : 2.002 (22) 工作平台 Utility Platform : 0.000 (0)	9,522,000	(24,927)										
					<del>267,610</del>										
			35.492 (382)	9,498,000	<del>(24,864)</del>										
	31	N	露台 Balcony:2.002 (22) 工作平台 Utility Platform:0.000 (0)	9,523,000	268,314										
				7,323,000	,										
			35.492 (382)		(24,929) 266,595										
	30		9,462,000	(24,770)											
			工作平台 Unity Flatform: 0.000 (0)		265,553										
			35.492 (382)	9,425,000	(24,673)										
	29	N	露台 Balcony: 2.002 (22)												
			工作平台 Utility Platform: 0.000 (0)	9,523,000	268,314										
			25 402 (202)		(24,929)										
	28	N	35.492 (382) 露台 Balcony : 2.002 (22)	9,409,000	265,102										
			工作平台 Utility Platform: 0.000 (0)		(24,631)										
	27	N	35.492 (382) 露台 Balcony : 2.002 (22)	9,354,000	263,552										
			工作平台 Utility Platform: 0.000 (0)		(24,487)							ļ			<b>├</b>
	26	N	35.492 (382) 露台 Balcony : 2.002 (22)	9,320,000	262,594										
			工作平台 Utility Platform: 0.000 (0)	-	(24,398)										
	25	N	35.492 (382) 露台 Balcony : 2.002 (22)	9,283,000	261,552										
			工作平台 Utility Platform: 0.000 (0)	, ,	(24,301)										
	29	25.289 (272) S 露台 Balcony : 2.005 (22) 6,998,000 工作平台 Utility Platform : 0.000 (0)	6,998,000	276,721											
			- , 0,000	(25,728)											
	28	S	25.289 (272) 露台 Balcony : 2.005 (22)	6,967,000	275,495										
	20	5	工作平台 Utility Platform: 0.000 (0)	0,207,000	(25,614)										
	27	s	25.289 (272) 露台 Balcony : 2.005 (22)	6,873,000	271,778										
			露音 Balcony: 2.003 (22) 工作平台 Utility Platform: 0.000 (0)	0,073,000	(25,268)										
	26	S	25.289 (272) 零台 Palagany + 2 (05 (22))	6,812,000	269,366										
	26	٥	露台 Balcony : 2.005 (22) 工作平台 Utility Platform : 0.000 (0)	0,012,000	(25,044)										

物業的 Description of Pro		1	實用面積 (包括露台,工作平台及陽台 (如有)) 平方米(平方呎)	售價(元)	實用面積 每平方米呎售價 元,每平方米 (元,每平方呎)	其他指明項目的面積(不計算人實用面積) Area of other specified items (Not included in the Saleable Area) 平方米(平方呎) 米 sq. metre (sq.ft.)										
大廈名稱 Block Name	大廈名稱 樓層 單位	Saleable Area (including balcony, utility platform and verandah, if any) sq. metre (sq.ft.)	Price (\$)  Unit Rate of Saleable Area  \$ per sq. metre (\$ per sq.ft.)	Price (\$) Unit Rate of Saleable Area \$ per sq. metre	Price (\$) Unit Rate of S Area \$ per sq. m	Price (\$) Unit Rate of Saleabl Area \$ per sq. metre	空調機房 Air-conditioning plant room	窗台 Bay window	閣樓 Cockloft	平台 Flat roof	花園 Garden	停車位 Parking space	天台 Roof	梯屋 Stairhood	前庭 Terrace	庭院 Yard
	25	S	25.289 (272) 露台 Balcony : 2.005 (22) 工作平台 Utility Platform : 0.000 (0)	6,749,000	266,875 (24,813)						1					

## 第三部份:其他資料 Part 3: Other Information

(1) 準買家應參閱發展項目期數(「期數」)的售樓說明書,以了解期數的資料。

Prospective purchaser(s) are advised to refer to the sales brochure for the Phase of the Development (The "Phase") for information on the Phase.

(2) 根據《一手住宅物業銷售條例》第 52(1)條及第 53(2)及(3)條, -

According to sections 52(1) and 53(2) and (3) of the Residential Properties (First-hand Sales) Ordinance. -

#### 第 52(1)條 / Section 52(1)

在某人就指明住宅物業與擁有人訂立臨時買賣合約時,該人須向擁有人支付售價的5%的臨時訂金。

A preliminary deposit of 5% of the purchase price is payable by a person to the owner on entering into a preliminary agreement for sale and purchase in respect of the specified residential property with the owner.

#### 第 53(2)條 / Section 53(2)

如某人於某日期訂立臨時買賣合約,並於該日期後的5個工作日內,就有關指明住宅物業簽立買賣合約,則擁有人必須在該日期後的8個工作日內,簽立該買賣合約。

If a person executes an agreement for sale and purchase in respect of the specified residential property within 5 working days after the date on which the person enters into the preliminary agreement for sale and purchase, the owner must execute the agreement for sale and purchase within 8 working days after that date.

#### 第 53(3)條 / Section 53(3)

如某人於某日期訂立臨時買賣合約時,但沒有於該日期後的5個工作日內,就有關指明住宅物業簽立買賣合約,則-(i)該臨時合約即告終止;(ii)有關的臨時訂金即予沒收;及(iii)擁有人不得就該人沒有簽立買賣合約而針對該人提出進一步申索。

If a person does not execute an agreement for sale and purchase in respect of the specified residential property within 5 working days after the date on which the person enters into the preliminary agreement for sale and purchase-

- (i) the preliminary agreement is terminated; (ii) the preliminary deposit is forfeited; and (iii) the owner does not have any further claim against the person for the failure.
- (3) 實用面積及屬該住宅物業其他指明項目的面積是按《一手住宅物業銷售條例》第8條及附表二第2部的計算得出的。

The saleable area and area of other specified items of the residential property are calculated in accordance with section 8 and Part 2 of Schedule 2 to the Residential Properties (First-hand Sales) Ordinance.

(4)(i) 註:在本第(4)段中,『售價』指本價單第二部份中所列之住宅物業的售價,而『成交金額』指臨時買賣合約(下稱「臨時合約」)中訂明的住宅物業的實際金額。因應相關折扣(如有)按售價計算得出之價目,皆以進位到最接近千位數作為成交金額。買方須為於同一份臨時合約下購買的所有住宅物業選擇相同的付款計劃。

Note: In this paragraph (4), "Price" means the price of the residential property set out in Part 2 of this price list, and "Transaction Price" means the actual price of the residential property set out in the preliminary agreement for sale and purchase (the "PASP"). The amount obtained after applying the relevant discount(s) (if any) on the Price will be rounded up to the nearest thousand to determine the Transaction Price. The purchaser(s) must choose the same payment plan for all the residential properties purchased under the same PASP.

買方於簽署臨時合約時須繳付相等於成交金額5%之金額作為臨時訂金,其中港幣\$100,000之部分臨時訂金必須以銀行本票支付,臨時訂金的餘額可以支票支付,本票及支票拍頭請寫「貝克・麥堅時律師事務所」。

Upon signing of the PASP, the purchaser(s) shall pay the preliminary deposit which is equivalent to 5% of the Transaction Price. HK\$100,000 being part of the preliminary deposit must be paid by cashier order(s) and the balance of the preliminary deposit may be paid by cheque(s). The cashier order(s) and cheque(s) should be made payable to "Baker & McKenzie".

#### 付款計劃:

#### Payment Plan:

- (A) 120 天即供優惠付款計劃 120-day Cash Payment Plan (照售價減 11%) (11% discount on the Price)
- 1. 買方須於簽署臨時合約時繳付相等於成交金額5%之金額作為臨時訂金。買方須於簽署臨時合約後5個工作日內簽署正式買賣合約(下稱「正式合約」)。

The purchaser(s) shall pay the preliminary deposit equivalent to 5% of the Transaction Price upon signing of the PASP. The formal agreement for sale and purchase (the "ASP") shall be signed by the purchaser(s) within 5 working days after signing of the PASP.

2. 買方須於簽署臨時合約後 60 天內再付成交金額 5%作為加付訂金。

5% of the Transaction Price being further deposit shall be paid within 60 days by the purchaser(s) after signing of the PASP.

- 3 買方須於簽署臨時合約後 120 天内繳付成交金額 90%作為成交金額餘款。
  - 90% of the Transaction Price being balance of the Transaction Price shall be paid by the purchaser(s) within 120 days after signing of the PASP.

#### (B) 120 天一按付款計劃 120-day First Mortgage Loan Payment Plan (照售價減 9%) (9% discount on the Price)

1. 買方須於簽署臨時合約時繳付相等於成交金額5%之金額作為臨時訂金。買方須於簽署臨時合約後5個工作日內簽署正式合約

The purchaser(s) shall pay the preliminary deposit equivalent to 5% of the Transaction Price upon signing of the PASP. The ASP shall be signed by the purchaser(s) within 5 working days after signing of the PASP.

2. 買方須於簽署臨時合約後 60 天內再付成交金額 5%作為加付訂金。

5% of the Transaction Price being further deposit shall be paid within 60 days by the purchaser(s) after signing of the PASP

3. 買方須於簽署臨時合約後 120 天內繳付成交金額 90%作為成交金額餘款。

90% of the Transaction Price being balance of the Transaction Price shall be paid by the purchaser(s) within 120 days after signing of the PASP.

#### (C) 120 天二按付款計劃 120-day Second Mortgage Loan Payment Plan (照售價減 9%) (9% discount on the Price)

1. 買方須於簽署臨時合約時繳付相等於成交金額 5%之金額作為臨時訂金。買方須於簽署臨時合約後 5 個工作日內簽署正式合約。

The purchaser(s) shall pay the preliminary deposit equivalent to 5% of the Transaction Price upon signing of the PASP. The ASP shall be signed by the purchaser(s) within 5 working days after signing of the PASP.

2. 買方須於簽署臨時合約後 60 天內再付成交金額 5%作為加付訂金。

5% of the Transaction Price being further deposit shall be paid within 60 days by the purchaser(s) after signing of the PASP.

3. 買方須於簽署臨時合約後 120 天內繳付成交金額 90%作為成交金額餘款。

90% of the Transaction Price being balance of the Transaction Price shall be paid by the purchaser(s) within 120 days after signing of the PASP.

#### (D) 240 天即供優惠付款計劃 240-day Cash Payment Plan (照售價減 11%) (11% discount on the Price)

1. 買方須於簽署臨時合約時繳付相等於成交金額 5%之金額作為臨時訂金。買方須於簽署臨時合約後 5 個工作日內簽署正式合約。

The purchaser(s) shall pay the preliminary deposit equivalent to 5% of the Transaction Price upon signing of the PASP. The ASP shall be signed by the purchaser(s) within 5 working days after signing of the PASP.

2. 買方須於簽署臨時合約後 240 天內繳付成交金額 95%作為成交金額餘款。

95% of the Transaction Price being balance of the Transaction Price shall be paid by the purchaser(s) within 240 days after signing of the PASP.

#### (4)(ii) **售價獲得折扣的基礎**

#### The basis on which any discount on the Price is made available

(a) 請參閱上述第(4)(i)段。

Please refer to paragraph (4)(i) above.

#### (b) 「香港萬客會」會員折扣 Privilege for "Vanke Club Hong Kong" Member

在簽署臨時合約當日,買方如屬「香港萬客會」會員,可獲額外1%售價折扣優惠。每位個人買方(如買方是以個人名義)或最少一位買方之董事(如買方是以公司名義) 須為「香港萬客會」會員,方可享此折扣優惠。

An extra 1% discount on the Price would be offered to the purchaser(s) who is a "Vanke Club Hong Kong" member on the date of signing of the PASP. All individual purchaser(s) (if the purchaser(s) is an individual(s)) or at least one director of the purchaser(s) (if the purchaser(s) is a corporation) should be a "Vanke Club Hong Kong" member on the date of signing of the PASP in order to enjoy the discount offer.

(c) (並無此編號之折扣)

(No discount of such numbering)

(d) (並無此編號之折扣)

(No discount of such numbering)

#### (e) 萬科集團員工置業折扣 Vanke Staff Purchasing Discount

如買方(或構成買方之任何人士)屬任何「萬科集團合資格人士」,並且沒有委任地產代理就購入住宅物業代其行事,可獲額外 2%-5% 售價折扣優惠,折扣優惠受萬科集團內部條款約束。

If the purchaser(s) (or any person comprising the purchaser(s)) is a "Qualified Person of Vanke Group", provided that the purchaser(s) did not appoint any estate agent to act for him/her in the purchase of the residential property(ies), an extra 2% - 5% discount on the Price would be offered, subject to the internal regulation of Vanke Group.

「萬科集團合資格人士」指:

- (i) 萬科企業股份有限公司或其附屬公司、印力集團控股有限公司或其附屬公司之任何員工或該員工之直系親屬(任何個人的配偶、父母、子女為該個人之「直系親屬」,惟須提供令賣方滿意的有關證明文件以茲證明有關關係,且賣方 對是否存在有關關係保留最終決定權);或
- (ii) 萬科企業股份有限公司、萬科海外投資控股有限公司、印力集團控股有限公司或GLP Ptc. Ltd. 之董事或該董事之直系親屬(任何個人的配偶、父母、子女為該個人之「直系親屬」,惟須提供令賣方滿意的有關證明文件以茲證明有關關係,且賣方對是否存在有關關係保留最終決定權)。

"Qualified Person of Vanke Group" means:

- (i) any employee or close family member (a spouse, parent, child of a person is a "close family member" of that person provided that the relevant supporting documents to the satisfaction of the Vendor must be provided to prove the relationship concerned and that the Vendor reserves the final right to decide whether or not such relationship exists) of that employee of any of China Vanke Co., Limited or its subsidiaries, SCPG Holdings Co., Ltd. or its subsidiaries; or
- (ii) any director or close family member (a spouse, parent, child of a person is a "close family member" of that person provided that the relevant supporting documents to the satisfaction of the Vendor must be provided to prove the relationship concerned and that the Vendor reserves the final right to decide whether or not such relationship exists) of that director of any of China Vanke Co., Limited, Vanke Overseas Investment Holding Company Limited, SCPG Holdings Co., Ltd. or GLP Ptc. Ltd..

買方須在遞交購樓意向登記表格時或之前提供令賣方滿意的證據証明其為萬科集團合資格人士,賣方就相關買方是否萬科集團合資格人士有最終決定權,而賣方之決定為最終及對買方具有約束力。
The purchaser(s) shall on or before submission of the Registration of Intent form on the spot provide evidence for proof of being a "Qualified Person of Vanke Group" to the satisfaction of the Vendor and in this respect the Vendor shall have absolute discretion and the Vendor's decision shall be final and binding on the purchaser(s).

#### (f) 現樓置業折扣 Home Purchase Discount

買方簽署臨時合約購買本價單以下所列之任何指定住宅物業可獲右列折扣。 Purchaser(s) who signs the PASP to purchase any of the following designated residential property included in this price list shall have discount as shown on the right column.	售價折扣優惠 Discount on the Price
30L, 31L, 32L	額外 4%售價折扣優惠 extra 4% discount on the Price
28L, 29L	額外 3%售價折扣優惠 extra 3% discount on the Price

#### (g) 回饋萬科客戶置業折扣 Customer Loyalty Discount

如買方(或構成買方之任何人士)屬「合資格人士」,該買方簽署臨時合約購買本價單中所列之住宅物業,可獲額外1%售價折扣優惠。折扣受有關條款及條件約束。

If the purchaser (or any person comprising the purchaser) is an "Eligible Person", an extra 1% discount on the Price will be offered to that purchaser who signs the preliminary agreement for sale and purchase to purchase a residential property listed in this price list. Subject to the relevant terms and conditions.

「合資格人士」指任何曾向萬科企業股份有限公司或任何公司(其股權由萬科企業股份有限公司或其子公司直接或間接持有)(「萬科集團」)購入由萬科集團所參與發展及/或投資之一手住宅物業之買方(或構成買方之任何人士)或 其直系親屬(指任何個人的配偶、父母、子女)。惟買方須提供令賣方滿意的有關證明文件以茲證明有關關係及獲得此折扣之資格,且賣方對是否存在有關關係及/或是否符合獲得此折扣之資格保留最終決定權。

"Eligible Person" means any purchaser (or any person comprising the purchaser) who has purchased from China Vanke Co., Limited or any company (with its shareholdings directly or indirectly held by China Vanke Co., Limited or its subsidiaries) ("Vanke Group") any first-hand residential property developed and/or invested by Vanke Group or a close family member (meaning a spouse, parent or child) of such purchaser (or a person comprising such purchaser), provided that the purchaser shall provide relevant supporting documents to the satisfaction of the Vendor to prove the relationship concerned and the eligibility for this discount and that the Vendor reserves the final right to decide whether or not such relationship exists and/or whether or not the purchaser is eligible for this discount.

#### (4)(iii) 可就購買該期數中的指明住宅物業而連帶獲得的任何贈品、財務優惠或利益

Any gift, or any financial advantage or benefit, to be made available in connection with the purchase of a specified residential property in the Phase

(a) 請參閱上述第(4)(i) 及 (4)(ii)段。

Please refer to paragraph (4)(i) and (4)(ii) above.

#### (b) 第一接揭貸款 (只適用於選擇第(4)(i)段中付款計劃(B)之買方) First Mortgage Loan (Only applicable to the purchaser(s) who has selected Payment Plan (B) in paragraph (4)(i))

- (1) 買方可向賣方指定的一按財務機構(「指定財務機構」)申請一按貸款(「第一按揭貸款」)。指定財務機構有權隨時停止提供第一按揭貸款而無須另行通知。第一按揭貸款主要條款及條件如下。
  Purchaser(s) can apply for first mortgage loan ("first mortgage loan") from the Vendor's designated first mortgage financing company ("designated financing company"). The Vendor's designated financing company may stop providing the first mortgage loan at any time without further notice. The key terms and conditions of the first mortgage loan are as follows.
- 2) 成交金額為港幣\$833萬或以下的住宅物業的第一按揭貸款最高金額為成交金額的80%:成交金額為港幣\$833萬以上但港幣\$1,000萬以下的住宅物業的第一按揭貸款最高金額為港幣\$500萬加成交金額的20%;成交金額為港幣\$1,000萬或以上的住宅物業的第一按揭貸款最高金額為成交金額的70%。

The maximum amount of first mortgage loan shall be 80% of the Transaction Price if the Transaction Price of the residential property is or under HK\$8.33 million. The maximum amount of first mortgage loan shall be HK\$5 million plus 20% of the Transaction Price if the Tran

(3) 第一按揭貸款年期最長可達 25 年。

The maximum tenor of the first mortgage loan is up to 25 years.

- (4) 第一按揭貸款的利率全期以指定財務機構不時報價之港元最優惠利率("P")減 2.75% p.a.計算。P 隨利率浮動調整,於本價單日期 P 為 5.25% p.a.。利率以指定財務機構最終審批結果決定。利率是指年利率。
  - The interest rate of the first mortgage loan shall be calculated at 2.75% p.a. below the Hong Kong Dollar prime rate quoted by the designated financing company from time to time ("P"). P is subject to fluctuation. P as at the date of this price list is 5.25% p.a.. The interest rate will be subject to final approval and decision by the designated financing company. Interest rate means interest rate per annum.
- (5) 第一按揭貸款以該住宅物業之第一衡平法按揭及第一法定按揭作抵押。

The first mortgage loan shall be secured by a first equitable mortgage and first legal mortgage over the residential property.

(6) 買方及擔保人(如有)須於第一按揭貸款的預計支取日期不少於四十五天前帶同已簽署的臨時合約正本、身份證明文件及入息証明,親身前往指定財務機構辦理第一按揭貸款的申請。買方及擔保人(如有)必須提供身份證明及指定財務機構所須文件之副本,所有提交的文件,一律不予發還。所有買方及擔保人(如有)必須親身前往指定財務機構指明的代表律師樓簽署有關法律文件。

The purchaser(s) and guarantor(s) (if any) has/have to attend the office of the designated financing company in person and bring along the original PASP signed, his/her/their identity documents and income proof to process the application of first mortgage loan no later than forty-five days prior to the anticipated loan drawdown date. The purchaser(s) and guarantor(s) (if any) must also provide duplicate copies of their identity documents and all relevant supporting evidence as the designated financing company may think necessary. The documents provided will not be returned. All the purchaser(s) and guarantor(s) (if any) must sign the relevant legal documents personally at the office of the solicitors' firm specified by the designated financing company.

(7) 買方及擔保人(如有)須按指定財務機構要求提供足夠文件證明其還款能力。

The purchaser(s) and guarantor(s) (if any) shall provide sufficient documents to prove his/her/their repayment ability upon request of the designated financing company

(8) 所有有關第一按揭之法律文件須由指定財務機構指明的代表律師樓擬備。如成功申請,買方須單獨繳付所有有關第一按揭貸款之一切律師費用及其他開支。

All legal document in relation to the first mortgage must be prepared by the solicitors' firm specified by the designated financing company. All legal costs and other expenses incurred in respect of the first mortgage loan shall be paid by the purchaser(s) solely if the application is successful.

(9) 買方於決定申請第一按揭貸款前,敬請先向指定財務機構查詢有關詳情,以上所有主要條款、優惠(如有)及第一按揭貸款批出與否,指定財務機構有最終決定權。不論第一按揭貸款獲批與否,買方仍須完成購買住宅物業及繳付住 宅物業的成交金額全數。就第一按揭貸款之批核,賣方並無給予或視之為已給予任何聲明或保證。

The purchaser(s) is advised to enquire with the designated financing company on details before deciding to apply for the first mortgage loan. All the above key terms, offers (if any) and the approval or disapproval of the first mortgage loan are subject to the final decision of the designated financing company. The purchaser(s) shall complete the purchase of the residential property and shall fully pay the Transaction Price of the residential property irrespective of whether the first mortgage loan is approved or not. No representative or warranty is given, or shall be deemed to have been given by the Vendor as to the approval of the first mortgage loan.

(10) 第一按揭貸款受指定財務機構不時所訂之其他條款及細則約束。

The first mortgage loan is subject to other terms and conditions as may from time to time be stipulated by the designated financing company.

(11) 有關第一按揭貸款之批核與否及按揭條款及條件以指定財務機構之最終決定為準,且於任何情況下賣方均無須為此負責。

The terms and conditions and the approval of applications for the first mortgage loan are subject to the final decision of the designated financing company, and the Vendor shall under no circumstances be responsible therefor.

- (c) 第二按揭貸款 (只適用於選擇第(4)(i)段中付款計劃(C)之買方) Second Mortgage Loan (Only applicable to the purchaser(s) who has selected Payment Plan (C) in paragraph (4)(i)
  - (I) 買方可向賣方指定的二按財務機構(Vanke Property Mortgage Limited) (「指定財務機構」)申請第二按揭貸款(「第二按揭貸款」)。指定財務機構有權隨時停止提供第二按揭貸款而無須另行通知。第二按揭貸款主要條款及條件如下。

Purchaser(s) can apply for second mortgage loan ("second mortgage loan") from the designated second mortgage financing company (Vanke Property Mortgage Limited) ("designated financing company"). The designated financing company may stop providing the second mortgage loan at any time without further notice. The key terms and conditions of the second mortgage loan are as follows.

2) 第二按揭貸款最高金額為成交金額的 25%,但第一按揭(由第一按揭銀行提供)及第二按揭的總貸款額不能超過成交金額的 85%,或應繳付之成交金額餘額,以較低者為準。

The maximum amount of second mortgage loan shall be 25% of the Transaction Price, but the total amount of first mortgage loan (to be provided by first mortgage bank) and second mortgage loan offered shall not exceed 85% of the Transaction Price, or the balance of Transaction Price payable, whichever is lower.

(3) 第二按揭年期最長可達 25 年或等同或不超過第一按揭貸款年期,以較短者為準。

The maximum tenor of the second mortgage loan is up to 25 years or same as or not exceeding the tenor of the first mortgage loan, whichever is shorter.

4) 第二按揭貸款的利率自支取日起計的首 24 個月以中國銀行(香港)有限公司不時報價之港元最優惠利率("P")減 2.5% p.a.計算。其後第二按揭貸款的利率以中國銀行(香港)有限公司不時報價之港元最優惠利率("P")計算。P 隨利率浮動調整。利率以指定財務機構的最終審批結果決定。利率是指年利率。

The interest rate of the second mortgage loan for the first 24 months from the drawdown date of the second mortgage loan shall be calculated at 2.5% p.a. below the Hong Kong Dollar prime rate quoted by Bank of China (Hong Kong) Limited from time to time ("P"). Thereafter the interest rate of the second mortgage loan shall be calculated at the Hong Kong Dollar prime rate quoted by Bank of China (Hong Kong) Limited from time to time ("P"). P is subject to fluctuation. The interest rate will be subject to approval and decision by the designated financing company. Interest rate per annum.

(5) 買方及擔保人(如有)須按第一按揭銀行及指定財務機構要求提供足夠文件證明其環款能力。

The purchaser(s) and guarantor(s) (if any) shall provide sufficient documents to prove his/her/their repayment ability upon request of the first mortgagee bank and the designated financing company.

- (6) 第一按揭銀行須為指定財務機構所指定及轉介之銀行,買方並且須首先得到第一按揭銀行同意辦理第二按揭貸款。
  - First mortgagee bank shall be nominated and referred by the designated financing company and the purchaser(s) shall obtain prior consent from the first mortgagee bank to apply for the second mortgage loan.
- (7) 所有有關第二按揭之法律文件須由指定財務機構指明的代表律師樓擬備。如成功申請,買方須單獨繳付所有有關第二按揭貸款之一切律師費用及其他開支。
  - All legal document in relation to the second mortgage must be prepared by the solicitors' firm specified by the designated financing company. All legal costs and other expenses incurred in respect of the second mortgage loan shall be paid by the purchaser(s) solely if the application is successful.
- 8) 第一按揭貸款及第二按揭貸款須獨立審批,買方及擔保人(如有)須於第二按揭貸款的預計貸款支取日的四十五天前帶同已簽署的臨時合約正本、身份證明文件及人息証明,親身前往指定財務機構辦理第二按揭貸款申請。買方及擔保人(如有)必須提供身份證明及指定財務機構所須文件之副本,所有提交的文件,一律不予發遷。所有買方及擔保人(如有)必須親身前指定財務機構指定的代表律師樓簽署有關法律文件。
  The application of first mortgage loan and second mortgage loan will be approved independently. The purchaser(s) and guarantor(s) (if any) has/have to attend the office of the designated financing company in person and bring along the original PASP signed, his/her/their identity documents and income proof to process the application of second mortgage loan in no later than forty-five days prior to the anticipated loan drawdown date. The purchaser(s) and guarantor(s) (if any) must provide duplicate copies of their identity documents and all relevant supporting evidence as the designated financing company may think necessary. The documents provided will not be returned. All the purchaser(s) and guarantor(s) (if any) must sign the relevant legal documents personally at the office of solicitors' firm specified by the designated financing company.
- (9) 買方於決定申請第二按揭貸款前,敬請先向指定財務機構查詢有關詳情,以上所有主要條款、優惠(如有)及第二按揭貸款批出與否,指定財務機構有最終決定權。不論第二按揭貸款獲批與否,買方仍須完成購買住宅物業及繳付住 宅物業的成交金額全數。就第二按揭貸款之批核,賣方並無給予或視之為已給予任何聲明或保證。
  - The purchaser(s) is advised to enquire with the designated financing company on details before deciding to apply for the second mortgage loan. All the above key terms, offers (if any) and the approval of the second mortgage loan is subject to the final decision of the designated financing company. The purchaser(s) shall complete the purchase of the residential property and shall fully pay the purchase price of the residential property irrespective of whether the second mortgage loan is approved or not. No representative or warranty is given, or shall be deemed to have been given by the Vendor as to the approval of the second mortgage loan.
- (10) 第二按揭貸款受指定財務機構不時所訂之其他條款及條件約束。
  - The second mortgage loan is subject to other terms and conditions as may from time to time be stipulated by the designated financing company.
- (11) 有關第一按揭貸款及第二按揭貸款之批核與否及按揭條款及條件以第一按揭銀行及指定財務機構之最終決定為準,且於任何情況下賣方均無須為此負責。
  - The terms and conditions and the approval of applications for the first mortgage loan and the second mortgage loan are subject to the final decision of the first mortgagee bank and the designated financing company, and the Vendor shall under no circumstances be responsible therefor.
- (d) (並無此編號之贈品、財務優惠或利益)
  - (No gift, or any financial advantage or benefit of such numbering)

#### (e) Tesla 優惠 Tesla Benefit

- (1) Tesla 為「指定車位」(定義見下文)提供一個 Tesla 專用掛牆式充電裝置及一次性基本安裝服務。Tesla 將負責掛牆式充電裝置、安裝及基礎設施(包括鋪設電線至50米以内的電源)的所有費用,並在指定車位沒有供電異常的情況下,為電氣安裝提供2年維護及為掛牆式充電裝置提供4年制造商之維護。
  - The provision by Tesla of one wall connector compatible with Tesla vehicle for the Specified Parking Space (defined below) together with single-time basic installation works for the same. Tesla will bear the cost of wall connector, installation, cabling fee to the power source within 50 meters and will provide a two-year warranty for installation and a four-year manufacturer's warranty for the wall connector under the circumstance that there is no abnormal power supply to the Specified Parking Space.
- (2) 本優惠只可於 2022 年 12 月 31 日或之前與 Tesla 兌換及完成安裝。
  - This benefit may only be redeemed and installation should be completed with Tesla on or before 31st December 2022.
- (3) 當買方兌換本優惠時,買方須同時由香港境內於 Tesla 購買任何型號之全新或曾被使用的 Tesla 電動車。
  - When redeeming this benefit, the Purchaser must at the same time purchase from Tesla within Hong Kong a new or used Tesla electric car of any model.
- (4) 當買方兌換本優惠時,買方須為本優惠所指定的「合資格車位」(「指定車位」)之業主或租客,且在掛牆式充電裝置安裝期間,買方是及仍然是指定車位之業主或租客。「合資格車位」指發展項目内的住宅車位。賣方保留全權 酌情决定某一車位是否為「合資格車位」,且賣方的决定為最終和具約束力。
  - When redeeming this benefit, the Purchaser must be the owner or tenant of the Qualified Parking Space to be specified for this Benefit (the "Specified Parking Space") and during the period when the wall connector is installed, the Purchaser is and shall remain to be the owner or tenant of the Specified Parking Space. "Qualified Parking Space" means a residential parking space in the Development. The Vendor reserves the right to determine at its absolute discretion as to whether a parking space is a "Qualified Parking Space" and the Vendor's decision is final and binding.
- (5) 本優惠之提供受制於賣方和 Tesla 已經驗證並認可買方已完成可獲得本優惠的條件。
  - The provision of this benefit is subject to the Vendor and Tesla having verified and satisfied that the conditions for the provision of this benefit have been fulfilled.
- (6) 本優惠詳情以相關交易文件條款和條件作準。本優惠亦受 Tesla 不時規定的條款及條件限制。
  - Details of this benefit will be subject to the terms and conditions of the relevant transaction documents. This benefit is also subject to the terms and conditions as may from time to time be prescribed by Tesla.

#### (f) 印花稅現金回贈(只適用於選擇第(4)(i)段中付款計劃(A)、(B)或(C)之買方) Stamp Duty Cash Rebate (Only applicable to the purchaser(s) who has selected Payment Plan (A), (B) or (C) in paragraph (4)(i))

如買方簽署臨時合約並選用上述之指定付款計劃購買任何下列指定住宅物業,並按照臨時合約規定簽署正式買賣合約(「正式合約」)及於正式合約訂明的日期之前全數付清加付訂金及成交金額餘款,買方可獲賣方提供相等於成交金額3.75%之現金回贈。買方須於完成住宅物業的買賣日期前最少21日,以書面向賣方提出申請現金回贈,賣方會於收到申請並確認有關資料無誤後將現金回贈於成交時直接用於支付部份成交金額餘額(或以其他賣方不時決定之方式支付予買方)。不論現金回贈的申請獲賣方批核與否,及不論賣方最終決定以何種方式支付現金回贈,買方仍須按正式合約完成住宅物業的交易及繳付住宅物業的成交金額全數。詳情以相關交易文件條款和條件作準。

28L, 29L, 31L

If the Purchaser signs the PASP to purchase any of the following designated residential properties using the payment plans specified above, signs the agreement for sale and purchase ("ASP") in accordance with the PASP and fully settles the further deposit and the balance of the Transaction Price on or before the date(s) stipulated in the ASP, the Purchaser shall be entitled to a Cash Rebate offered by the Vendor in an amount equal to 3.75% of the Transaction Price. The Purchaser shall notify the Vendor in writing to apply for the Cash Rebate at least 21 days before the date of completion of the sale and purchase of the residential property. After the Vendor has received the application and verified the information, the Vendor will upon completion apply the Cash Rebate for part payment of the Darance of the Transaction Price directly (or pay the Cash Rebate to the Purchaser in any other manner as the Vendor may decide from time to time). Irrespective of whether or not the application for Cash Rebate is approved by the Vendor, and irrespective of the manner of payment of the Cash Rebate finally adopted by the Vendor, the Purchaser shall complete the purchase of the residential property and shall pay the full Transaction Price of the residential property in accordance with the ASP. Detective of the terms and conditions of the relevant transaction documents.

28L, 29L, 31L

#### (5) 離人負責支付買賣期數中的指明住宅物業的有關律師費及印花稅

Who is liable to pay the solicitors' fees and stamp duty in connection with the sale and purchase of a specified residential property in the Phase

- (a) 如買方選用賣方代表律師處理正式合約、按揭及轉讓契,賣方同意支付正式合約及轉讓契兩項法律文件之律師費用。如買方選擇另聘代表律師處理正式合約、按揭及/或轉讓契,買方及賣方須各自負責有關正式合約及轉讓契兩項法律文件之律師費用。
  - If the purchaser(s) appoints the Vendor's solicitors to handle the ASP, mortgage and assignment, the Vendor agrees to bear the legal cost of the ASP and the assignment. If the purchaser(s) chooses to instruct his own solicitors to handle the ASP, mortgage and/or assignment, each of the Vendor and purchaser(s) shall pay his own solicitors' legal fees in respect of the agreement for sale and purchase and the assignment.
- (b) 買方須支付一概有關臨時合約、正式合約及轉讓契的印花稅(包括但不限於任何額外印花稅、買家印花稅及任何與過期繳付任何印花稅有關的罰款、利息及附加費等)。
  All stamp duties on the PASP, the ASP and the assignment (including but without limitation any special stamp duty, any buyer's stamp duty and any penalty, interest and surcharge, etc. for late payment of any stamp duty) shall be borne by the purchaser(s).

#### 買方須爲就買賣期數中的指明住宅物業簽立任何文件而支付的費用

Any charges that are payable by a purchaser for execution of any document in relation to the sale and purchase of a specified residential property in the Phase

擬備、登記及完成公契及管理協議(「公契」)之費用及附於公契之圖則費用的適當分攤、所購物業的業權契據及文件核證副本之費用、所購物業的正式合約及轉讓契之圖則費、為申請豁免買家印花稅及/或從價印花稅較高稅率而須作 出的任何法定聲明的費用、所購物業的按揭(如有)之法律及其他費用及代墊付費用及其他有關所購物業的買賣的文件的所有法律及其他實際支出,均由買方負責。

The purchaser(s) shall bear and pay a due proportion of the costs for the preparation, registration and completion of the Deed of Mutual Covenant and Management Agreement (the "DMC") and the plans attached to the DMC, all costs for preparing certified copies of title deeds and documents of the property purchased, all plan fees for plans to be annexed to the ASP and the assignment of the property purchased, the costs of any statutory declaration required for application for exemption of buyer's stamp duty and/or higher rates of ad valorem stamp duty, all legal and other costs and disbursements in respect of any mortgage (if any) in respect of the property purchased and all legal costs and charges of any other documents relating to the sale and purchase of the property purchased.

(6) 賣方已委任地產代理在期數中的指明住宅物業的出售過程中行事:

The Vendor has appointed estate agents to act in the sale of any specified residential property in the Phase:

賣方委任的代理:

Agents appointed by the Vendor:

萬科香港物業代理有限公司 Vanke Hong Kong Estate Agency Company Limited

中原地產代理有限公司 Centaline Property Agency Limited

美聯物業代理有限公司 Midland Realty International Limited

利嘉閣地產有限公司 Ricacorp Properties Limited

香港置業(地產代理)有限公司 Hong Kong Property Services (Agency) Limited

世紀 21 集團有限公司及旗下特許經營商 Century 21 Group Limited and Franchisees

云房網絡(香港)代理有限公司 Qfang Network (Hong Kong) Agency Limited

晉誠地產代理有限公司 Earnest Property Agency Limited

祥益地產代理有限公司 Many Wells Property Agency Limited

香港(國際)地產商會有限公司及旗下特許經營商 Hong Kong (International) Realty Association Limited and Franchisees 香港地產代理商總會及旗下特許經營商 Hong Kong Real Estate Agencies General Association and Franchisees 領航地產有限公司 Vanguard Realty Limited

請注意:任何人可委任任何地產代理在購買該期數中的指明住宅物業的過程中行事,但亦可以不委任任何地產代理。

Please note that a person may appoint any estate agent to act in the purchase of any specified residential property in the Phase. Also, that person does not necessarily have to appoint any estate agent.